

## Message Text

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ACTION EB-08

INFO OCT-01 NEA-10 ISO-00 EUR-12 AID-05 CIAE-00  
COME-00 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00  
XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 L-03  
H-01 NSC-05 SS-15 STR-05 CEA-01 PA-01 PRS-01  
/097 W

-----044907 280459Z /17

R 261155Z OCT 77

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 4435

C O N F I D E N T I A L ISLAMABAD 10622

E.O. 11652: GDS

TAGS: ECON, EIND, MNUC, PK

SUBJECT: GOP FRENCH TRUCK PLANT

1. GOP RECENTLY ANNOUNCED A JOINT VENTURE WITH SAVIEM OF FRANCE TO MANUFACTURE TRUCKS IN PAKISTAN. SAVIEM, A SUBSIDIARY OF RENAULT TRUCKS, HAS GRANTED PAKISTAN SALES RIGHTS NOT ONLY FOR PAKISTAN BUT ALSO FOR THE MIDEAST COUNTRIES.

2. THE PLANT, A SIX YEAR PROJECT TO BE STARTED IN FEBRUARY OF NEXT YEAR, WILL COST \$275 MILLION OF WHICH \$222 MILLION WILL BE FOREIGN EXCHANGE. SIXTY PERCENT OF THE FOREIGN EXCHANGE WILL BE FINANCED BY A CONSORTIUM OF FRENCH BANKS. THE REMAINING \$89 MILLION IS EXPECTED TO BE RAISED IN THE MIDDLE EAST.

3. A FRENCH EMBOFF TOLD US EARLIER THAT THIS VENTURE WAS VIEWED BY THE FRENCH EMBASSY AS PART OF A COMMERCIAL PACKAGE WHICH INCLUDED THE A-300 AIRBUS AND THE REPROCESSING PLANT. OUR SOURCE IS AN ASSISTANT COMMERCIAL OFFICER WHO DOES NOT DEAL WITH REPROCESSING. THE THREE THINGS MAY BE TIED ONLY LOOSELY IN FRENCH THINKING. WHILE VERY PLEASED THAT IT HAS BEEN BROUGHT OFF, THE FRENCH KNOW THEY ARE IN FOR SOME PROBLEMS,  
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FOR ONE THING, THE WORKERS THEY TRAIN GOING OFF TO THE GULF STATES. THE FRENCH EMBOFF SAID WITH SOME SERIOUSNESS, THAT IF THEY NEED 3000 WELDERS THEY'LL HAVE TO TRAIN 12,000.  
HUMMEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRUCKS, JOINT VENTURES, INDUSTRIAL PLANTS  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ISLAMA10622  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770396-0205  
**Format:** TEL  
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**Office:** ACTION EB  
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**Original Handling Restrictions:** n/a  
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**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
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**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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